



2nd Floor, Block B Lakefield Office Park, 272 West Avenue, Die Hoewes, Centurion, 01574, Tel: +27 012 748 1000

VAT No.: 496 026 5751

RFQ NUMBER:	RFQ004092026
CLOSING DATE:	18 September 2026
CLOSING TIME	16:00 PM
DESCRIPTION OF BID:	Terms of Reference for the TB Technical Consultant for the Development of South Africa's Global Fund Grant Cycle 8 (GC8) Request for Funding (Implementation Period: 1 April 2028 – 31 March 2031)
• Proposals must be submitted by email by no later than 16h00pm on 18 September 2026. • Only proposals submitted by email to: rfq@sanac.org.za will be accepted and reviewed– no late proposals will be reviewed. • Please use the reference “TB Technical Consultant for the Development of South Africa's Global Fund Grant Cycle 8 (GC8) Request for Funding” in the email subject line. • Address to be put on the Quote: SANAC, Second Floor, Block B, Lakefield Office Park, 272 West Avenue, Centurion, Pretoria, VAT no: 496 026 5751	



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Terms of Reference for the TB Technical Consultant for the Development of South Africa's Global Fund Grant Cycle 8 (GC8) Request for Funding (Implementation Period: 1 April 2028 – 31 March 2031)

1. Background

The South African National AIDS Council (SANAC) is a multi-sectoral body established to coordinate South Africa's response to HIV, Tuberculosis (TB) and Sexually Transmitted Infections (STIs). The South African Country Coordinating Mechanism (CCM), hosted by SANAC, is responsible for coordinating the development and submission of funding requests to the Global Fund to Fight AIDS, Tuberculosis and Malaria (Global Fund) and for overseeing the implementation of Global Fund grants.

South Africa is preparing its Grant Cycle 8 (GC8) Request for Funding for the implementation period 1 April 2028 to 31 March 2031. The funding request will be developed in accordance with the Global Fund Allocation Letter, GC8 Funding Request Instructions, Modular Framework, TB Prioritisation Guidance and other applicable Global Fund guidance and national strategic priorities.

The funding request must present an evidence-based, technically sound and sustainable investment that addresses South Africa's TB epidemic while maximising impact within the available allocation. The process will include epidemiological and programmatic reviews, stakeholder consultations, programme prioritisation, costing, drafting, validation and submission to the Global Fund.

To support this process, SANAC wishes to appoint a suitably qualified TB Technical Consultant to provide strategic technical leadership in the development of the TB component of South Africa's GC8 Request for Funding.

2. Purpose of the Assignment

The purpose of this consultancy is to support the CCM in developing a high-quality, evidence-based and investment-focused TB component for South Africa's GC8 Request for Funding.

As per the GC8 Global Fund allocation letter, the Global Fund will support South Africa with prioritised investments for the following areas: a) continuing to strengthen interventions to find and treat all people with DS- and DR-TB including children and people living with HIV (treatment coverage at 74% / 2024 for DS-TB), while scaling-up TB prevention and improving treatment outcomes (TSR 71% / 2023 for DSTB); b) continuing to leverage innovations to strengthen the TB care cascade, generate efficiencies through optimised screening, diagnostic networks and tools, and expand access/coverage through integrated service delivery models; and c) adopting cost-effective diagnostic tools, optimising screening algorithms, and providing shorter treatment regimens.



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Working closely with the CCM, Request for Funding Sub-Committee, Lead Coordinator, Lead Writer, SANAC Secretariat Units, Technical Support Unit (TSU), Principal Recipients, other technical consultants, communities and development partners, the consultant will review epidemiological and programmatic evidence, identify programme and funding gaps, facilitate technical discussions, apply the GC8 TB prioritisation guidance and prepare the TB technical narrative and associated application documents. The consultant will also support programme costing, validation, final submission and responses to Global Fund feedback during the review process.

3. Scope of Work

3.1 Inception

The consultant will participate in an inception meeting with SANAC, Request for Funding Sub-Committee, Lead Writer and relevant stakeholders to confirm the scope of work, methodology, deliverables, reporting arrangements and timelines for the assignment.

The consultant will prepare an inception report and detailed workplan outlining the proposed methodology, stakeholder engagement approach, quality assurance mechanisms, deliverables, timelines and potential risks to successful completion of the assignment.

3.2 Evidence Review and Programme Analysis

The consultant will undertake a comprehensive review of South Africa's TB epidemic and programme response using available epidemiological, programmatic, financial and operational evidence. This will include reviewing national strategies, programme reports, surveillance data, research findings, evaluations, grant performance reports, previous Technical Review Panel (TRP) recommendations and other relevant documentation.

The consultant will assess current Global Fund investments, programme performance, implementation arrangements and financing to identify achievements, challenges, service delivery gaps, implementation bottlenecks and opportunities for improving programme effectiveness and sustainability. Particular attention should be given to TB/HIV collaboration, drug-resistant TB, community responses, key and vulnerable populations, health systems, laboratory services and differentiated models of care where applicable.

Working with the Costing and Budget consultant and other technical experts, the consultant will also analyse the TB funding landscape, identify financing gaps and assess opportunities to improve efficiency, integration and sustainability across the national TB response.

3.3 Programme Prioritisation

Using the GC8 TB prioritisation guidance, the consultant will facilitate an evidence-based



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prioritisation process to identify interventions that should be financed through the Global Fund allocation, included in the Prioritised Above Allocation Request (PAAR), financed through domestic resources or supported by other partners.

The prioritisation process should consider disease burden, programme performance, expected impact, affordability, implementation feasibility, equity, sustainability, value for money and opportunities for integration. Recommendations should be supported by evidence and clearly document programme trade-offs where resources are limited.

The consultant will prepare a prioritisation paper outlining the methodology used, investment options considered, technical recommendations and proposed priorities for review by the CCM and relevant technical structures.

3.4 Development of the TB Funding Request

The consultant will lead the development of the TB component of the Request for Funding and prepare all required technical inputs relating to TB. This will include the programme narrative, programmatic gap analysis, funding landscape, modular framework, implementation arrangements, performance framework, programme targets and other application documents required by the Global Fund.

The consultant will work closely with the Lead Coordinator, Lead Writer, other technical consultants, government departments, Principal Recipients, technical working groups, CCM Secretariat, TSU, other SANAC units, communities and development partners to ensure that the TB component is fully integrated with the HIV, RSSH, Monitoring and Evaluation, Costing and Sustainability workstreams and that all components of the application are technically accurate, internally consistent and aligned with national priorities.

The consultant will also work with the Costing and Budget Consultant to ensure that proposed interventions are appropriately costed and aligned with the detailed budget, while recognising that responsibility for consolidating the final budget remains with the Costing and Budget Consultant.

3.5 Stakeholder Consultation and Validation

The consultant will familiarise themselves with the outcomes of the technical consultations and country dialogue coordinated and facilitated by the CCM throughout the funding request development process. A consolidated pack from the consultations will be shared with the TB consultant to bring them up to speed with the key issues coming from the consultation process. Upon guidance from the Lead Coordinator, the TB consultant may be expected to participate in the consultation process that will be undertaken throughout the writing process. This will include preparing discussion papers, presentations and technical briefs, presenting evidence to stakeholders, and supporting technical discussions on programme priorities and investment options.



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The consultant will document key recommendations arising from stakeholder consultations and revise the TB component, where appropriate, to reflect agreed outcomes and decisions of the CCM and relevant structures.

3.6 Finalisation and Submission

The consultant will ensure that the TB component is technically robust, evidence-based and compliant with all applicable Global Fund requirements prior to submission.

The consultant will participate in technical reviews, validation workshops and relevant CCM meetings as required and will revise application documents following comments received from technical reviewers, CCM, Global Fund Country Team and TRP. The consultant will remain available during the review process to provide technical clarification and support the finalisation of the funding request.

Throughout the assignment, the consultant will ensure that sustainability, domestic financing, programme integration, human rights, gender equality, community engagement, equity and value for money are appropriately reflected in the design of the TB programme in line with applicable Global Fund guidance.

4. Deliverables

The consultant will be responsible for producing high-quality technical deliverables that support the development of South Africa's GC8 Request for Funding. All deliverables shall be submitted in editable electronic format and will be subject to review and approval by SANAC, Lead Coordinator, Lead Writer and the CCM Secretariat.

Deliverable	Description	Payment
1. Inception Report and Workplan	Inception report outlining the proposed methodology, workplan, stakeholder engagement approach, deliverables, timelines and risks.	15%
2. TB Prioritisation Paper	Evidence-based prioritisation paper outlining investment options, programme priorities, PAAR recommendations and technical rationale.	10%
3. Draft 1 of the Funding Request	First draft of the TB technical component, including all required technical inputs into the Global Fund application.	15%
4. Draft 2 of the Funding Request	Revised draft incorporating comments from SANAC, technical consultants, stakeholders and the CCM.	20%
5. Final TB Funding Request	Final submission-ready TB component incorporating all approved revisions and fully aligned with the Global Fund application requirements.	25%
6. TRP Responses	Technical responses to comments from the Global Fund Country Team and Technical Review Panel, including revisions to the application where required.	15%

Specific timelines for each deliverable will be agreed during the inception phase and incorporated into the consultancy contract. However, timelines may change depending on submission and feedback timelines to and from the Country Team.



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5. Duration, Reporting and Administrative Arrangements

- The consultancy will be undertaken over the period 1 November 2026 to 30 November 2027, with an estimated level of effort of 80 consultancy days. The consultancy is funded and contracted through the Gates Foundation.
- While the consultancy spans thirteen (13) months, the assignment is milestone driven. The consultant will be expected to manage and allocate the consultancy days in line with the Request for Funding development schedule, with limited inputs during the inception phase in 2026 and more intensive support required during the development, review and finalisation of the Request for Funding. The highest level of effort is anticipated during the drafting and refinement of the Request for Funding (March to June 2027), submission of the Funding Request (July 2027), Thereafter, the TRP comments, anticipated during October and November 2027.
- The consultant will be expected to participate in technical working groups, country dialogue sessions, bilateral consultations, writing retreats, validation workshops, CCM meetings and other Request for Funding activities, as may be required. The consultant will also collaborate closely with the other consultants
- The consultancy is primarily based in South Africa, and travel may be required in accordance with SANAC policies, subject to prior approval.
- Payments will be made upon satisfactory completion and approval of agreed deliverables in accordance with the payment schedule outlined in these Terms of Reference.

6. Required Qualifications and Experience

6.1 Qualifications

The successful consultant should possess the following minimum qualifications and experience:

- A post-graduate qualification, preferably a Master's degree or higher, in Public Health, Medicine, Epidemiology, Health Sciences or another relevant discipline.

6.2 Experience

- At least ten years' experience in tuberculosis programming, policy, programme design or technical assistance.
- Demonstrated experience supporting a successful Global Fund Request for Funding or comparable international donor-funded health programmes.
- Strong understanding of South Africa's TB programme, policies and strategic priorities.
- Demonstrated experience in epidemiological analysis, programme reviews, funding gap analysis and programme prioritisation.
- Knowledge of the Global Fund Modular Framework, Prioritisation Guidance, Sustainability and Co-financing Policy and other relevant Global Fund guidance.
- Experience working with government, civil society, communities, development partners and other multi-sectoral stakeholders.



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- Excellent technical writing, analytical, facilitation and presentation skills.
- Excellent command of written and spoken English.
- Advanced proficiency in Microsoft Office applications.

The following will be an added advantage:

- Previous experience leading the TB component of a Global Fund Request for Funding.
- Experience working within a Country Coordinating Mechanism or similar multi-stakeholder governance structure.
- Experience supporting Technical Review Panel clarification processes.

6.3 Core Competencies

- The successful consultant should demonstrate the following competencies:
- Excellent strategic and analytical thinking.
- Strong technical expertise in tuberculosis programming.
- Sound understanding of Global Fund funding processes.
- Ability to synthesise complex technical information into concise written products.
- Excellent report writing and editing skills.
- Strong stakeholder engagement and facilitation skills.
- Ability to work independently and within multidisciplinary teams.
- Excellent planning, organisational and time management skills.
- Ability to manage multiple priorities and deliver under tight deadlines.
- High levels of integrity, professionalism and confidentiality.
- Strong interpersonal and communication skills.
- Commitment to equity, inclusion and meaningful community engagement.

7. Applications will be evaluated using the following criteria:

The RFQ will be evaluated in 3 stages as mentioned below:

- Stage 1: SCM Administrative requirements.
- Stage 2: Technical / Functional evaluation.
- Stage 3: Price and BEE.

7.1 Stage 1: SCM Compliance requirements

Bidders must provide the following documents:

1.	Valid B-BBEE Certification/affidavit, if applicable.
2.	Recent copy of CSD report.
3.	Valid Tax Pin / TCC certificate
4.	Completed SBD Forms (SBD 4 & 6.1)



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7.2 Stage 2: Technical / functionality evaluation

The proposals will be evaluated on functionality. An evaluation panel will allocate points in respect to functionality according to the criteria set out in the functionality table.

Evaluation Criteria	Weight Outline	Weight
Qualifications A post-graduate qualification, preferably a Master's degree or higher, in Public Health, Medicine, Epidemiology, Health Sciences or another relevant discipline.	- Qualification not provided / Qualification not relevant = 0 - Relevant qualification = 10 - Relevant qualification at master's degree level or higher = 25	25
Experience Bidder to provide CV demonstrating the experience supporting development of Requests for Funding (added advantage would be given to Global Fund experience) .	- No CV provided / less than 10 years' experience = 0 - At least ten (10) years' experience in tuberculosis programming, policy, programme design or technical assistance = 10 - Demonstrated experience supporting a successful Global Fund Request for Funding or comparable international donor-funded health programmes = 15 - Knowledge and experience of the Global Fund Request for Funding, Modular Framework, Prioritisation Guidance, Sustainability and Co-financing Policy and other relevant Global Fund guidance = 10 - Strong understanding of South Africa's TB programme, policies and strategic priorities = 10 - Demonstrated experience in epidemiological analysis, programme reviews, funding gap analysis and programme prioritisation = 5 - Experience working with government, civil society, communities, development partners and other multi-sectoral stakeholders = 5 - Excellent technical writing, analytical, facilitation and presentation skills = 5 - Previous experience leading the TB component of a Global Fund Request for Funding, working with a CCM and support	65



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	TRP clarifications = 5	
Contactable references Letters The Bidder must provide three (3) relevant contactable reference letters as evidence of similar assignments undertaken.	- No reference letter provided / reference letters not relevant/ less than 3 reference letters provided = 0 3 relevant reference letters provided = 10	10
Total		100

Bidders who obtained 70 on Functionality will be evaluated on Price & BEE

7.3 Stage 3: Price and BEE

Preference point system (80/20)	Weighting percentage (Must add up to 100)
Price	Price 80 of 100
BEE:	20 of 100 Points
Total	100

i. Price Calculations

A maximum of 80/20 point system has been allocated to this bid on the following basis:

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s = Points scored for price of bid under consideration

P_t = Price of bid under consideration
 $P_{\min}$ = Price of lowest acceptable bid

ii. Point awarded for BBE status level of contributor

In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
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1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

8. Confidentiality and Reservation of Rights

- All information, reports, analyses, assessments, programme designs, technical documents, funding request narratives, budgets, annexes and other materials developed or obtained during the course of this assignment shall remain the sole property of SANAC and CCM.
- The consultant shall maintain strict confidentiality and shall not disclose, reproduce, publish or use any information obtained through this assignment without the prior written approval of SANAC.
- All intellectual property, technical outputs, reports, presentations, tools, datasets and supporting documentation developed during the assignment shall become the property of SANAC and the CCM upon submission.
- SANAC reserves the right to accept or reject any proposal, cancel or amend the procurement process at any stage without assigning reasons, and negotiate with the preferred consultant where necessary. Appointment will be subject to successful contract negotiations, satisfactory reference checks and the availability of funding.

9. Proposal Format

- A detailed CV in response to this ToR is due on **18 September 2026** containing all the information required to evaluate the bid against the requirements stipulated in these terms of reference document. Please send your proposals to rfq@sanac.org.za the following should be attached to the proposal as annexures:
- **Annexure A:** Summary of experience. Please attach CV/s and qualification of proposed team members, where applicable which show the range of similar assignments they have undertaken and the size of these assignments and three letters of reference



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- **Annexure B:** Consultant/Company Profile
- **Annexure C:** Valid Tax Pin / TCC certificate
- **Annexure D:** Recent Central Supplier Database Report (CSD)
- **Annexure E:** Pricing information. Price proposals should include VAT and should be fully inclusive of ALL costs (including travel) to deliver the outputs indicated in the terms of reference. Budget notes should be provided to justify all expenses.
- **Annexure F :** Completed SBD Forms (SBD 4 & 6.1)
- **Annexure G:** Valid B-BBEE Certification/affidavit, if applicable.